



# AMATEUR RADIO STATION W4AWM

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Mr. Bill Uhr  
MAX Energy Systems  
6705 Valley Brook Drive  
Falls Church, VA 22042

Dear Bill;

I just want to thank you very much for the fantastic job you and your crews did in installing my new Onan RS-20000 Generator and RSS-200 Transfer Switch last month. I was amazed that the final product turned out far better than I could have hoped for. With the rush of the holidays and my being out of town for several weeks, this letter has been slightly delayed. Please accept its tardiness.

I have been thinking about a whole house generator for many years and have done a lot of research into the various options out there. My first thought was to go with a battery backup system but after looking into that, I discovered that it would only handle some of my circuits for a limited length of time and any thought of using the range or running the air conditioning would require a huge system costing many times the amount of your installation, as well as taking up vast amounts of room in the basement. Further research into batteries revealed that a multiple day outage such as during the recent hurricane would deplete the battery reserve in a relatively short time. The solution....a generator to charge the batteries! What kind of sense does that make? Other generator systems I considered did not have the Onan reputation or quality.

From our first meeting, you had all the answers to my questions and requirements, basically, a generator large enough to power my whole residence including range, central air conditioning, other appliances, lights, home theatre, audio equipment and a home gym, PLUS amateur radio equipment which includes several multi-kilowatt transmitters. Also, a generator which would not disturb my neighbors day or night was most important. Your suggestion to have the generator run off of natural gas relieves me of the worry of having to store volatile fuels, the problem of keeping them fresh and having to replenishing supplies in case of an extended power outage. Since I already have natural gas service, it was the obvious answer.

I appreciate the fact that you were here in person during all critical phases of the installation and that you came by constantly during the non crucial times. Your installers were well experienced, cooperative, careful and clean. Many times, they worked in their stocking feet after leaving muddy boots outside the door. They covered carpets at other times and always left the work areas clean. They even hosed off mud that was tracked onto the driveway. I tend to be a critical person when it comes to electrical work but your installers did a much better job than I could have done myself or expected from professionals. The Fairfax County Electrical Inspector was very impressed with the work when he came by to do the final inspection. In short, I am more than pleased with MAX Energy Systems and will be happy to recommend your company to anyone thinking about an alternate power source. The fact that my Onan was ready to go gave me a feeling of extreme comfort during the recently forecast ice storm. Although it did not materialize, should it have happened, this would have been the only house in the neighborhood with full lights heat, entertainment, communications and meal cooking facilities and my normal living pattern would not have been disturbed. That feeling is worth every cent of my investment.

Yours truly,

John H. Bauer