

February 12, 2016

Mr. C. William Uhr, Jr.  
6705 Valley Brook Drive  
Falls Church, VA 22042

Dear Bill,

Our Generac entire home backup power generator is outstanding!

But, even better than the generator was the process that we went through with you to find out what we needed, do the onsite analysis of how to install it for our home and the extremely diligent and careful way that you walked us through the installation. As I mentioned to you when we first met, we started thinking about a whole home generator more than five years ago. During the Derecho of 2012 we almost pulled the trigger, but still held off. We finally decided that we would move forward in late Fall 2015.

I had already made the decision that Generac was probably the best on the market; at least they dominate the market so they must be doing something right. Then I knew that we needed to work with a reputable local company to do the installation. Looked through several web sites and talked to people but we were astounded when we saw your web site where you placed all of the customer reviews directly onto your site. So, we linked up.

We are beyond pleased. You are extremely professional and all of the contractors that you use are also extremely professional. You worked extremely hard to make certain that the entire process would have minimal disruption to our home. You always kept us informed of what was happening in the process. We appreciated the many telephone calls and the initial analysis where you explained what we needed and the issues and challenges that we would encounter through the installation.

To potential customers, Bill Uhr knows what he is doing and he does not follow a formula; he studies and analyzes the special circumstances of each installation. Each installation has to be customized to each home. He does not really sell his customers, he mostly explains in an unbiased

way how the process works and the kind of design for the installation that will result in the best solution.

Bill also holds your hand. He stays in constant contact and explains where things stand. And he was at our house at 7 a.m. some mornings to supervise his contractors and explain to us what was happening.

Bill Uhr was there for us through every step (and there are several). Really, really excellent customer service and attention to details.

We recommend Bill without hesitation and with absolutely no regrets. He is the best!

Sincerely,

John and Shellie Abel  
Vienna, VA